



Proposed Membership
Restructure
Information for Members

About Tonight

- Provide information on some proposals to restructure membership categories
- Board supports changes but will be guided by members views
- Decision on future direction depends on tonight's outcome
- Looking for a full and open discussion of the issues

WHY CHANGE ?

- Opportunity for more flexible membership categories
- Limited members can play competition golf at other clubs but not ours
- Some members pay for golf access that they don't require such as members who don't play weekends
- There are some antiquated booking in rules with new members paying a lot with limited opportunities to play
- New male members are (generally) not able to book in with friends on Saturdays
- There are some inequities in the existing fee structure
- Opportunity to provide better value for money

OPTIONS

- Membership committee submitted three options to Board:
 - 1. Do Nothing**
 - 2. Modify the existing structure to a 7, 6, 3 day structure**
 - 3. Change to a 7, 6, 5, 3 day structure**
- Each has pros and cons
- In each case some existing categories stay the same
- Any change to structure requires approval of 75% of attendees at a General Meeting

OPTION 1 - Do Nothing

- For balance and comparison this option must be included.
- Disadvantages of leaving things as they are include:
 - Inequities remain
 - Inflexible golfing options for existing members
 - Inflexible options for potential new members
 - Possible loss of members
 - Out of step with other clubs which provide flexible membership opportunities

OPTION 2 - Modified Existing Structure

- Delete Restricted Full Playing member category and merge into Full Member category – ***rename to 7 day membership***
- Delete Restricted Playing member category and merge into Playing Member category – ***rename to 6 day membership (Sunday to Friday)***
- Restrict Limited Member access to Mon, Tues, Fri but allow to play in competitions on Tuesday and Friday – ***rename to 3 day membership***
- Merge Clubhouse, Clubhouse Voting and Waiting members into Social Member category
- Other categories remain as is

OPTION 2 – IMPLICATIONS

- Course access limited to membership days
- Access to competitions only available on membership days including major events
- Opportunity for 3, or in some cases 6, day members to play limited additional competitions subject to availability and additional fee
- 3 Day members have right to vote and stand for Board
- Entrance fees set to reflect membership category eg 7 days = 7/7th, 6 days = 6/7th, 3 day = 3/7th
- Annual Subscriptions similarly set

OPTION 2 – FEE GUIDE

Categories	No Members - Range	Expected Fee Range (\$)
7 day membership	600 – 750 - 900	1950 – 1835 - 1720
6 day membership	300 – 370 - 435	1505 – 1580 - 1650
3 day membership	225 – 310 - 390	750 – 790 - 830
Other categories	560	Various

* Based on 2011/2012 budget requirements and excludes house account

2011/2012 EQUIVALENT FEES

Categories	No Members - Range	Fee Range (\$)
Full + Restricted Full	700 + 310	1675 - 1510
Playing + Restricted	304 + 18	1510 - 1340
Limited	120	838
Other categories	560	Various

OPTION 3 – 7,6,5,3 Day Structure

A structure based on membership days

- Access to Course determined by category
- 7 day = access every day
- 6 day = access Sunday to Friday only
- 5 day = access Monday to Friday only
- 3 day = access Monday, Tuesday, Friday only
- Merge Clubhouse, Clubhouse Voting and Waiting members into Social Member category
- Other categories remain as is

OPTION 3 – IMPLICATIONS

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OPTION 3 – FEE GUIDE

Categories	No Members - Range	Fee Range (\$)
7 day membership	600 – 750 - 900	1945 – 1840 - 1740
6 day membership	195 – 220 - 250	1500 – 1585 - 1670
5 day membership	180 – 205 - 230	1240 – 1310 - 1380
3 day membership	150 – 250 - 345	750 – 790 - 835
Others	560	Various

* Based on 2011/2012 budget requirements and excludes house account

2011/2012 EQUIVALENT FEES

Categories	No Members - Range	Fee Range (\$)
Full + Restricted Full	700 + 310	1675 - 1510
Playing + Restricted	304 + 18	1510 - 1340
Limited	120	840
Other categories	560	Various

Considerations

- Club needs to operate on a commercial basis
- Currently operations are supported by entrance fees
- Board acknowledges that annual fees are an issue for many members
- This debate should not be all about fees
- What is equally important is
 - What is best for the long term viability of the club
 - Providing flexible golfing options to existing and future members
 - Providing equity and fairness for all members
- Need to recognise that whether or not a new structure is introduced fees will increase in 2012/2013

CATEGORY FEES

- Not able at this stage to give precise cost of each category
- Previous slides have given some guide
- Annual Fees will be determined by
 - Next years budget requirements
 - The need to achieve next years revenue target; and
 - The number of members in each category
- Board will set budget for next year in March
- Cost for each category will be provided prior to any General Meeting
- Board is looking at revenue generating opportunities

Where to From Here

- Board review at February meeting
- Decision made to proceed or not
- If yes
 - draft changes to constitution
 - draft changes to by laws
 - seek member advice re preferred category
 - determine fees for 2012/2013
- Hold General Meeting in April – 75% vote required
- Issue invoices in May
- Implement structure on 1 July

ISSUES FOR DISCUSSION

- New structure concept
- 3 day member voting rights and eligibility for Board
- Additional competitions for a fee
- Sliding scale joining and annual fees
- Any Others